Why you need a server that has a warranty.
(Hint: It's not just because we want to sell you something. Really.)

My server is working fine.
Even if your server is working well today, problems can crop up without warning. Small issues like a fan failing can have a major impact on system reliability and uptime. Manufacturers build their server products to a specific mean time between failure (MTBF) expectation, and therefore the probability of failure increases after this period has passed.

I extended my warranty before. Can I just do that again?
Most server manufacturers will provide a base warranty of 2 – 3 years, with the ability to extend the warranty for an additional period of time (usually one year). Manufacturers will generally not extend the warranty further because the risk of failure increases as equipment ages, and it is not feasible to keep parts on hand indefinitely.

Why not wait until something breaks?
Manufacturer server warranties generally provide same or next day replacement on most components. As computers and servers age, it often becomes more difficult and expensive to find replacement parts quickly as technology standards evolve. What would have been a minor inconvenience with a server under warranty could result in several days of downtime if parts need to be sourced for an out-of-warranty product.

My needs haven't changed.
In general, any replacement server offers better performance and value-added features than a 3 or 4-year-old unit it replaces. Even if your requirements haven't changed, regularly updating your server not only improves reliability, it may allow you to take advantage of new technologies that can improve your business's productivity and efficiency.

Replacing this equipment is a significant capital expense.
While it is true that investing in new servers and associated equipment periodically is an expense, it reduces the likelihood of unscheduled down time and minimizes the duration of an outage if it does happen. What is the amortized cost of new equipment over a 3 to 4-year life cycle, versus the potential expenses in lost productivity, missed opportunities, and negative customer experiences during a single three-day server outage that slows or stops your core business?

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